

MACHINERY REPLACES LABOR OF FOREIGNERS

A. Aliens Return to Native Lands
All Labor Saving Devices Come to the Fore.

MOTOR TRUCKS SAVE LABOR

Work Once Done by Human Labor Will Now Be Done by Machinery, Says Garfield Head.

Modern machinery will fill the gap left by the exodus of foreign labor from the United States to the result of more peaceful conditions in Europe, according to E. A. Williams, president of the Garfield Motor Truck company.

The other day down in New York my attention was called to a line of news, extending over a distance of columns, relating to the return of aliens, waiting to receive passports which would enable them to return to their native lands," said Mr. Williams recently in discussing the problem.

Return to War Scene.

It was not an unusual sight, said the foreigners by the hundred returning to Europe by each to seek their relatives whom they had not heard from since the war began, to look after property and to re-establish homes.

It is expected that very few will return to the United States because of the terrible loss of men in the great war and the fact that their relatives will have passed over these years in the reconstruction of those lands which have been at the mercy of vandalism and big game.

Immigration Practically Over.

What does this mean to American industry and commerce which for so many years has been dependent upon foreign labor? Do we realize that in addition to the loss of these workers returning to Europe that immigration is practically over? To years to come? European settlers cannot permit their men to leave and hars have been raised against emigration in the United States. What will we do for labor?

The answer is apparent. In all lines of endeavor labor saving machinery must be increased; developed and expanded.

Marketing Effects Health and Happiness

The popular thrift campaign now being established in every home makes personal selection of the food more experienced housewives in our marketing party are doing their food shopping with a new thought in mind. Many have heretofore been "driving to the store," or phoning an order, or sending someone one of the children, most likely—an amateur of arduous routine. A great many retailer say they have really let their customers go with little thinking done in the transaction.

Often the mature housewife goes into the store with her eyes shut to everything excepting the same old foods she has been buying for years—she has fallen into a rut. She never thinks of trying new dishes. She tells herself into believing that her family likes only the same old dishes.

Now marketing has become a burdensome nuisance to many as they haven't realized the wonderful possibilities for education in a simple marketing trip. Today we will all go together, brides and experienced housewives. The experienced women can help the younger women by telling them which businesses have stood the test of time. The younger women will help the experienced women by their enthusiasm and suggestions of new, attractive dishes.

Bulk Display Never Ideal.

I recently visited several splendid-looking grocery markets where bulk foods were displayed under the most favorable conditions. These markets only served to impress one with the shortsightedness of the housewife if you have never seen one of these central market places. The stores are filled with bins, counter bins, foot stalls, each with a wide glass protection in front and over the food.

Insulated refrigeration pipes run along counters where foods display. I need refrigeration. This room is dry and clean, the floor almost impermeable.

What does this mean? It means that the housewife is at the mercy of her dealer. It means that while they have found the ideal condition under which to display foods as they have them, they haven't got the base of the food question yet.

In no case could you tell whose goods you were buying—often the customer didn't know. The meat was cut in the various retail cuts and you didn't know whether there was a government inspection emblem on it or not. This sanitary display of goods loses its value when we have no way of telling whether the food is fit for human consumption or not.

We want foods that are protected from the time they leave the quality producer until they reach our kitchen. We want to buy foods by name, too. This is the only way we can be sure of uniformity. It seems to develop that we have many things to keep in mind when we go to market today. First the general tone of the store. It must be attractively clean, have a good line of quality foods, have all foods displayed, sold and delivered under sanitary conditions. If the store is convenient and the merchant at all teachable you will do your community a lasting good by helping him to better ways. If you turn your heel and march out, you've lost an opportunity for good work.

Store Reflects Your Standards.

We cannot get away from the fact that the local grocery reflects the standard of women of the neighborhood. When this is fully realized, community spirit will start an uplift movement on local markets. Because of the following fact, every woman has power to set her own standards, make her own unbiased selection of quality foods and insist that her dealer gets them for her. When once a high class line of food products is in a store, that store is on the right road. The housewife should continue to encourage all efforts for improvement by word of praise or kindly suggestion.

Always remember that the variety and quality of the food you buy play a leading part in the health and happiness of our family.

Owing to its high food value and reasonable low cost, salmon has come to hold a place of great economic importance as an article of diet. It is rich in protein and fat and some kinds have a delicate, fine flavor. Dame Nature has the art of transforming these food elements into the blood, bone and tissue of the human body. The fla-

FOE HOPED TO TAKE BELGIUM AS SPOILS

Document Prepared by Erzberger Telling Peace Terms in 1914 Is Made Public at Munich.

BERNE, Thursday, April 5.—Mathias Erzberger, chairman of the German armistice commission and a member of the German government, was accused of being the author of a document written in 1914 showing that Germany's peace terms, if she won, would include large annexations and indemnities. Herr Landauer, a representative of the Munich soldiers and workmen's council, declared in a speech at Augsburg, Bavaria, according to a report in the "Frankfurter Zeitung" Landauer who was speaking at a meeting in memory of Kurt Eisner, the late Bavarian premier, said he had a copy of the document.

Landauer at first refused to give the name of the author, except that he was still a member of the government. Finally, however, he said that the person to whom he alluded was Herr Erzberger.

Among the peace terms mentioned in the document, Landauer said, were:

- Annexation of Belgium, French Normandy and several towns on the southeastern coast of England.
- Annexation of the territories on the eastern frontier of Germany which have since become known as Poland.
- Establishment of a large German colonial empire.

Payment of a war indemnity calculated to cover Germany's expenses during the first 18 months of the war as well as the entire German debt before the war.

Herr Landauer asserted that these terms were approved in principle by General von Falkenhayn, General von Moltke and Admiral von Tirpitz.

ASK INTERNATIONAL RULES FOR THE AIR

Regulations Covering Flights Proposed in Report of French Aeronautes Commission.

WASHINGTON, April 5.—International regulations for air navigation is proposed in a report of the inter-ministerial commission of civil aeronautics which the French ministry of war has received from the ministry of foreign affairs, says a dispatch received by the state department today from Counsellor Robert Woods Bliss of the American embassy at Paris.

It is proposed to forbid the carrying of cameras, war appliances or ammunition on airships without special authorization and the contracting governments are to forbid an individual of their nationality to fly over certain specified zones of air territory. Provision is made for the classification and registration of all airships, whether planes, balloons or dirigibles, the lists to be exchanged between the contracting governments.

It is also proposed to standardize the conditions under which navigation licenses will be granted to machines and to pilots.

AUTO BRIEFLETS

Welsh McNulty reports the sale of four big six cars during the past week to L. R. Van Sant, wholesale produce dealer; H. D. Smittle, Fred T. Mason, grocer at Sand Springs, and C. R. Stout, Cleveland, Okla. The Studebaker has had an awful large run during the past two months and it is a very common thing to go into the store in the morning and have one to three cars and then clear them out during the day.

Geo. E. Mack, special far east factory representative of the Bethlehem truck, was in the city calling upon the Purdy Motor corporation. Mack is the man that introduced the Bethlehem truck into far east and has an unusual collection of oriental photos taken throughout his tours.

The Purdy Motor Corporation reports the sale of a 1 1/2 ton truck to the Service Transfer company, one 2 1/2-ton truck to the Art Hospital, one to Ostrander Motor company, Okmulgee, Okla., and one to C. R. Smith, making a total of four trucks sold during the past week.

P. L. Harlow of the Service Truck company is the proud possessor of a Roamer which he purchased from the Federal Motor company. P. L. and his wife intend to take a tour through Colorado this summer and selected the Roamer for his "accompanist."

Capt. H. E. Westmoreland, with the A. E. F. air service, was in the city calling upon the Carnation Auto Sales company. He is one of the few Americans who was promoted from the title of Lieutenant to captain while in France. The captain is the factory representative for the Leak Proof piston rings.

Spaulding and Swinney received a car load of tires Wednesday and expect another shipment during the first part of the week.

Green's Custom shop has fifteen high priced cars in its shop awaiting the overhauling of the tops and seats. Guy Davis has a red Buick that was re-habilitated at Green's shop and it looks like a million dollars. Guy is real proud of this car and it is no wonder for the car will attract attention wherever it is.

Spartans Use Machine Guns.

STUTTGART, April 5.—A battle between 400 Spartans and government troops occurred last night southeast of Stuttgart. The Spartans, who had dug trenches on the hills between Wangen and Gaisburg, placed machine guns in position. The government troops bombarded the trenches with artillery.

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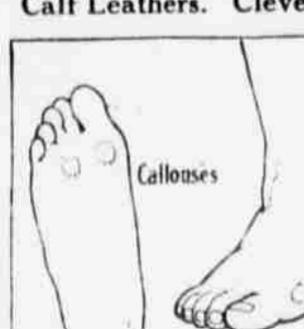
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